

## Recommended For Sea Freight Only

## Recommended For All Modes of Transport

Term	FAS	FOB	CFR	CIF	EXW	FCA	CPT	CIP	DAT	DAP	DDP
<b>Description</b>	Free Alongside Ship (...named port of shipment)	Free On Board (...named port of shipment)	Cost & Freight (...named port of destination)	Cost Insurance & Freight (...named port of destination)	Ex Works (...named place)	Free Carrier* (...named place)	Carriage Paid To (...named place of destination)	Carriage & Insurance Paid To (...named place of destination)	Delivered At Terminal (...named place of destination)	Delivered At Place (...named place of destination)	Delivered Duty Paid (...named place of destination)
<b>Delivery takes place at</b>	Ship's Side at Port of Shipment	Ship's Rail at Port of Shipment	Ship's Rail at Port of Shipment	Ship's Rail at Port of Shipment	Seller Premise	First Carrier	First Carrier	First Carrier	Named Frontier	Named Place	Named Place
<b>Packing cost for</b>	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
<b>Inland cost of delivery</b>	Seller	Seller	Seller	Seller	Seller	Seller or buyer*	Seller or buyer*	Seller or buyer*	Seller	Seller	Seller
<b>Commercial invoice</b>	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
<b>Transport document</b>	Buyer**	Buyer**	Seller	Seller	Buyer**	Buyer**	Seller	Seller	Seller or buyer*	Seller	Seller
<b>Export customs</b>	Buyer	Seller	Seller	Seller	Buyer	Seller	Seller	Seller	Seller	Seller	Seller
<b>Ocean/Air Freight</b>	Buyer	Buyer	Seller	Seller	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
<b>Insurance</b>	Buyer	Buyer	Buyer	Seller	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller
<b>Import duty</b>	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
<b>Delivery at destination</b>	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller

Note: The above information is a guideline only. JTM Cargo recommends that for further clarification and details, reference to incoterms 2011 will be required.

\*Incoterms are international pre-defined commercial terms published by the international Chamber of Commerce. For more information visit: <http://www.iccwbo.org/products-and-services/trade-facilitation/incoterms-2010>

\*For FC, CPT and CIP terms, inland delivery costs to the port or airport of departure will be borne by the Seller of the first carrier takes delivery at the port or airport and by the Buyer if the goods are handed to the first carrier at the Seller's premises.

\*\*Although the responsibility for obtaining these documents rests with the Buyer, the Seller is required to "render the Buyer at the latter's request, risk and expense every assistance in obtaining.."(them). This also applies to any other document issued in the country of shipment/ origin which the Buyer may require for exportation.